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Dorset Street, Salisbury Square, London, E.C.

**TANNER'S**  
**TRADE CIRCULAR**



**JANUARY, 1910**

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**R. T. TANNER & Co., Ltd.,**  
Dorset Street, Salisbury Square,  
**LONDON, E.C.**

**Tanner's Trade**   
**Circular**  
FOR PRINTERS & STATIONERS

Published by

**R. T. TANNER & Co., Ltd.**

Dorset Street, Salisbury Square,  
London, E.C.   
39 & 40 Hurion Street, and  
40, 41, 42 Primrose Hill,  
Whitefriars, London, E.C.   
And at PARIS and   
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Western Union and A 1 Code. 

**Exclusive Trade Circulation**

Vol. V., No. 1. JANUARY, 1910.

Gratis and  
Post Free.

**1909-10.**

**W**ITH the commencement of the fifth volume of our Trade Circular we should like to convey to our many readers our heartiest and best wishes for the New Year. Although the year through which we have just passed has, perhaps, not been the best on record to some of our friends, we sincerely hope that any shortcomings may be more than made up during 1910. We are pleased to be able to say, at the moment of writing, that things appear to be booming in the printing trade. Probably the General Election, and the usual Xmas run, has something to do with this, but even taking these factors into consideration, there appears to be a very healthy and hopeful sign in the trade, which is most gratifying, and we can only hope that this *status quo* may be maintained.

Although there have not been any startling developments in the printing trade last year it has proved a period of steady progress. Mechanical type-setting appears to have received close attention, with the result that several new machines are announced, some of which, if rumour is correct, are truly marvellous. Colour printing becomes more and more popular, and it may be said to have risen to the standpoint of one of the arts. Embossing, with a high relief, is also becoming popular, especially for showcards, and in this direction much excellent work has been done. Indeed, there appears to be a greater demand than ever for really high-class

**ONCE USED—ALWAYS USED.**

TANNER'S

# PLEATED POSTAL WRAPPERS

(PATENTED.)

TRY THEM, AND THEIR SIMPLICITY  
WILL AT ONCE APPEAL TO YOU ::

Free Sample on application.

The Pleated Postal Wrapper should be in the hands of everyone who sends printed matter, rolled, either by hand or through the post. It is the only wrapper that can be easily opened without using a knife, and consequently it saves the irritation one so often feels when a package is received in which the contents are almost sure to be spoilt while opening. The Pleated Postal Wrapper is, therefore, absolutely safe and reliable, for a pleat runs along the entire length, and this pleat can be pulled from either end to open. It is, therefore, impossible to damage the contents of the wrapper.

Send dimensions of the wrapper you use, and the quantity you can order, and we will send you a quotation, together with sample.

Supplied either printed or plain, and with or without gummed flaps

**R. T. TANNER & Co., Ltd.,**

Dorset Street,  
Salisbury Square, London, E.C.

work, which naturally taxes the ingenuity and artistic faculty of the master printer to the utmost, and, after all, it is this striving after better work which keeps the trade from becoming stagnant.

## OUR MONTHLY REVIEW

As stated in our last issue, we have a large stock of papers, cards, and envelopes especially suitable for election literature. We have made arrangements to deliver promptly any of these specialities ordered by our customers, for we recognise the urgency of such orders. Communications, therefore, received either by post, 'phone or wire, will receive immediate attention.

**Election Poster Paper.** WE have an exceptionally cheap and suitable paper for posters in special colours, namely, red, orange, blue, yellow, etc. It is supplied in 17 lbs. and 23 lbs. Double Crown and 23 lbs. and 34 lbs. Double Demy, the price being 1½d. per lb. Samples of this paper will be forwarded immediately on receipt of application.

**Election Cards and Boards.** WE are offering a special clearance line of boards, which will be found suitable for admission tickets, voting lists, etc., as follows:—3-sheet Royal, 4/3 per gross, 4-sheet Royal 5/6 per gross, 5-sheet Royal 6/3 per gross, and 4-sheet 22½ × 28½ at 7/3 per gross. For postcards, window tickets, etc., the No. 266 quality White Art Boards will be found very suitable. The price of Royal boards is 7/6 per gross and 22½ × 28½ boards 9/6 per gross. In addition to the above we have a series of surface boards, supplied in the following colours:—Yellow, orange, salmon, blue and white. The price of the Royal is 7/- per gross, or for order of not less than 20 gross, 6/6 per gross. We also supply the above in the following size cards:—Double Large 3/10 per 1,000, Double Small 2/6 per 1,000.

# H. SILVERLOCK

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SUTTLEY & SILVERLOCK, Ltd.,

**Blackfriars Road, LONDON, S.E.**

Telephone (3 lines) - - "3474 HOP."

## Electrotyping

and

## Stereotyping

By the most up-to-date plant  
and the most efficient staff.



### OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

### DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

#### **Election Envelopes.**

AMONG these we would draw our readers' especial attention to the D.V. quality, cream laid, supplied in the following suitable sizes,  $5\frac{1}{2} \times 4\frac{1}{4}$  (3/7 per 1,000) and  $6\frac{1}{2} \times 5$  (3/11 per 1,000). A better quality envelope, also cream laid, is the K.V. quality, the prices for the sizes mentioned above being 5/- and 5/11 per 1,000 respectively. For orders of not less than 20,000 there is a reduction in the price of 2d. per 1,000. We might also mention that we have in stock other sizes of the above qualities of envelopes ready for immediate despatch. In Manilla envelopes we are offering a line in the following sizes, namely,  $9 \times 6$ ,  $9 \times 4$ , and  $6\frac{1}{2} \times 5$  at 5/6, 3/9, and 3/3 per 1,000 respectively. A reduction of 3d. per 1,000 is made on 20,000 lots.

\* \* \*

#### **Election Address Paper.**

THE No. 282 quality Ivory Wove paper is pre-eminently suitable for candidates' addresses, as it will take half-tone blocks perfectly. This appears to be a *sine qua non* nowadays, for each candidate appears to be anxious for a portrait of himself to accompany his address. Supplied in 21, 24, and 27lbs. Large Post (50+ sheets), the price is 2½d. per lb.

\* \* \*

#### **Patriotic Posters, etc.**

WE have received from Messrs. Taylor Bros., colour printers, Leeds, samples of a series of patriotic posters, cards and circulars, which are sure to be in great demand during the present Parliamentary campaign. These carry national devices, in the form of flags and the figure of Britannia, which are printed in colours, space being left for the printer to supply any matter required by the candidate. The prices are extremely reasonable, and there is an exhaustive selection as regards size, both in posters and cards. If any of our readers are requiring anything of this kind they should immediately communicate with the above firm, who will send sample and prices post free to any printer.

\* \* \*

#### **Boxed Billheads.**

WE have decided in future to supply our best quality billheads, namely, the "Belgrano" series, in cardboard boxes. Each box will contain 1,000 sheets, and we believe this method of sending out the billheads will appeal to our friends, for there will be no waste, and the same boxes can be used by the printer to send the printed forms to his customers.

# MOUNTING FOR THE TRADE.

**W**E have the necessary machinery for the



## DRY MOUNTING ... PROCESS ...

and are in a position to undertake Trade Mounting of every description. The Process enables the prints to be mounted on the thinnest paper without cockling, and the Tissue itself isolates the print from any deleterious matter which may be contained in the Mount. Very artistic effects can be obtained by using Border Tints. Send your requirements and we will submit mounted specimen print, free. No order is either too large or too small to receive prompt and personal attention. Estimates on application

**The Adhesive Dry Mounting Co., Ltd.,**

27/28 Fetter Lane,

LONDON, E.C.

\*Phone: 13328 Central.

# NEWS IN BRIEF

**U**NDER the auspices of the Senefelder Club, an exhibition of lithographs is being held this month at the Goupil Gallery, Regent Street, W. Exhibits will be on view from well-known litho. artists, together with the work of members.

Recently, at Cardiff, a printer was summoned for printing a leaflet not bearing an imprint. The magistrate informed the defendant that he was liable to a penalty of £5 for each of the leaflets distributed. However, as the defendant pleaded that it was an oversight, he was ordered to pay 10s. and costs, or go to prison for seven days. When will the printer learn that the law must be obeyed, even if the law is an ass?

This reminds us that a firm of printers in Dublin were recently summoned for not having a guard on a platen machine. The firm in question appeared to have been notified of this omission on two occasions by the Inspector of Factories, but had ignored his instructions. Result: a fine of £1 and 1/6 costs. Here again, we cannot understand how it is that some printers run such risks.

Arrangements have been made with the Government of Newfoundland for the extension to that Colony of the privileges of the Canadian magazine post, whereby the postage rate on British newspapers, magazines and trade journals is reduced to 1d. per lb.

SEND A POSTCARD FOR BLOTTER WHICH WILL BE POSTED TO YOU EVERY MONTH

**LITHO  
PRINTING**  
FOR THE  
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PLANT  
MODERN METHODS

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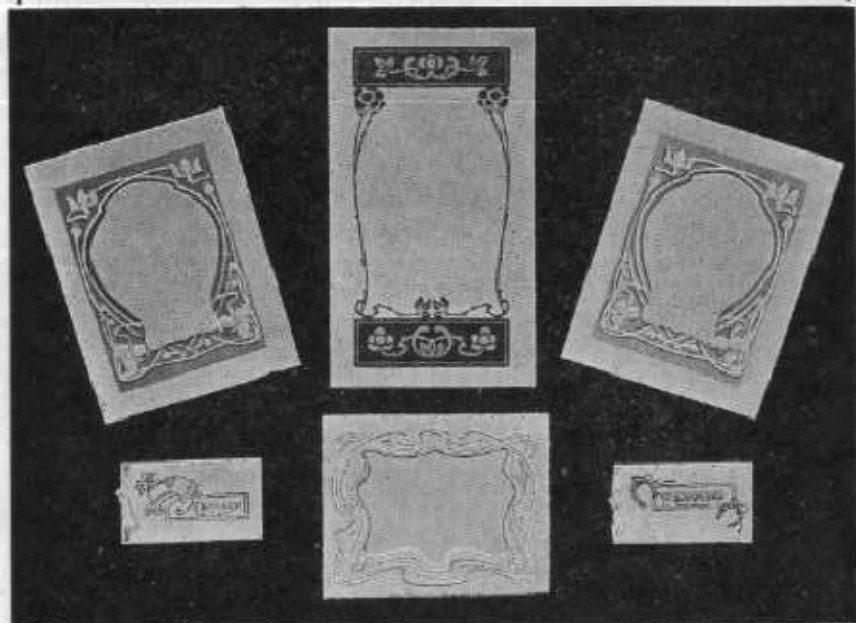
One of the Best  
Equipped Offices in London.

# FANCY CARDS.

... FOR ...

Programmes, Menus, Folders, etc., etc.

Exceptional Fine Range of Embossed Cards of every description.



The most Artistic and Harmonious Effects of Colouring easily obtainable—something out of the ordinary, which is sure to please the customer. \* \* \* \* \*

Send for Sample Book. Post Free on application.

**R. T. TANNER & CO., LTD.,**  
Dorset Street, Salisbury Square,  
LONDON, E.C.

Don't forget in the hurly-burly of the General Election that we keep a large stock of special papers, cards and envelopes, for the occasion. Orders by 'phone, wire or messenger will receive the promptest attention. Many of these special lines are reviewed in another portion of our impression.

\* \* \*

It seems as if the question of the heavy rates of carriage now paid by newspaper proprietors to the railway companies is receiving the serious attention of the President of the Board of Trade. We had an experience of these rates a few days ago. A twenty-two feet square of calico, made into a roll, and valued at about one pound was to be sent to Southampton. The Company demanded £11 5s. for carriage. If the same roll had been sent from Berlin to London the carriage would probably be under one pound.

\* \* \*

Another find for a bookstall loiterer—this time it is a youth, who, for a nimble half-penny, bought from a barrow in the Mile End Road, a copy of Goethe's poems enriched with Thackeray's signature, crest and thumbnail sketches. He sold the volume for £20.

\* \* \*

At the Annual Dinner of the London District of the Institute of Journalists, the Hon. Harry Lawson gave a cheque for £500 for the Orphans' Fund of the Institute. This brings the total of the Fund to £1,000.

\* \* \*

A writer in the *Illustrated English Magazine* gives an interesting account of the printing department at Scotland Yard. Four-times-a-day a broadside is issued to all the police officers. At nine in the morning the first issue is sent out, giving an inventory of all property lost. At noon is issued a list of all persons missing, and this often occupies several pages. At half-past six the broadside contains both subjects, and a further edition is published at 10.30. An habitual criminal register is distributed, and every few days an account of persons released on tickets-of-leave is published. A sheet of missing articles is sent to every pawnbroker, which necessitates 4,000 copies of this document being printed.

\* \* \*

Mr. George Dalziel, Director of Dalziel's News, Ltd., left estate valued at £662 19s. 8d.. The will of Mr. B. Lanchester Jones, a director of Keith, Prowse & Co., Ltd., shows an estate valued at £19,988.

# COLOR & GENERAL PRINTING FOR THE TRADE.

## CHROMO ALMANACS.

Cheap, Choice and Charming.

Sample Set to take orders with 5/6, allowed off £5 order or if the Samples be returned in good condition.

## CARD CALENDARS.

(American style).

Smart, Up-to-date and Attractive. Send for Sample Book.

## LITHOGRAPHED POSTERS.

In One Sheet. 62x42ins.

By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY.  
ESTIMATES FREE.

## ADVERTISING FIXTURE SHEETS.

For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.  
Illustrated List on application.

## PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

**AN INDEX** to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on Stone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices Billheads, etc.; Patriotic Posters, Cards and Circulars.

## TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almonac, Leeds."

Telephone 461.

Whilst we are at all times pleased to insert announcements for our readers in our Miscellaneous Advertisements Column, free of charge, we should like to draw particular attention to the fact that such advertisements will, in future, only be inserted once, unless notification is received to continue same.

Up to the end of October last 19 cases of lead poisoning were reported to the Home Office from the printing trade, which is eight less than for the corresponding months of 1908.

Considerable difference of opinion having existed for some time at Belfast on the overtime rates for operators engaged on jobbing work, a conference was recently held at the offices of the Belfast Master Printers' Association. The proceedings were presided over by Mr. R. H. H. Baird, president of that body, and Mr. E. Taylor Tomlinson, secretary of the Linotype Users' Association, was present to support the contention of the employers. It was contended that the operators engaged on jobbing work were entitled to the same rate as those employed on evening news, viz., 1s. 3d. per hour; but, after a lengthy discussion, it was mutually agreed that the rate payable in future should be 1s. 1d. per hour.

It is reported that the Master Bookbinders' Society have drawn their customers' attention to an increase in the price of leather, which will necessitate an advance between 7½ and 10 per cent. on all estimates for binding.

Each distributing car of the *Globe* is now fitted with an electrical device which illuminates the contents bill as the car makes deliveries throughout the metropolis.

## FOR THE TRADE

Envelope making (special sizes and qualities).  
Black Bordering. *o o o* Relief Stamping.  
Edge Gumming and Receipts.

Send for quotations and Samples.

Telephone :  
Holborn 762.

**T. J. PARKINS,** 45 & 45 St. John Street,  
West Smithfield.

LIST OF  
CLEARANCE LINES  
—in—  
TINTED PAPERS.

Offered, subject to intermediate sale, at the following reduced prices.

Samples on application to

**R. T. TANNER & CO., LTD.,**  
Dorset St., Salisbury Square, LONDON, E.C.

No.	Reams.	Weight.	Colour	Size.	Sheets.	Price.
501	58	28	Dark Blue	Double Demy	480	1½d.
502	18	24	Pink	Medium	504	2d.
503	26	25	Buff	"	480	2d.
504	15	30	Royal Blue	"	"	3d.
505	20	30	Silurian	"	516	1½d.
506	30	32	Duplex Buff & White	"	"	2½d.
507	20	33	Orange	"	"	2d.
508	8	40	Mot Lilac Cover	"	480	2½d.
509	2	40	Orange	"	"	2½d.
510	7	40	Clover	"	"	2½d.
512	3	40	Peat	"	"	2½d.
513	6	40	Brown	"	"	2½d.
514	8	40	Glazed Pink	"	"	1½d.
515	2½	40	Wine Cover	"	"	2½d.
516	17	40	Slate	"	516	3d.
517	34	38	Mot Slate Cover	"	"	3d.
518	30	38	Mot Olive	"	"	3d.
519	20	43	Scarlet	"	"	2½d.
520	10	44	Glazed Chocolate	"	"	1½d.
521	3	50	Cloud Grey Cover	"	500	2½d.
524	25	60	Ger. Red	Double Medium	516	1¾d.
525	30	64	Buff	"	"	1½d.
526	29	64	Cerise	"	"	1½d.
527	20	80	Pink	"	"	1¾d.
528	5	50	Nut Brown Cover	Royal	480	2½d.

# PRACTICAL NOTES

## Some Notes on Printing Papers.

WRITING in *The British Printer*, Mr. H. A. Maddox states, in respect to paper, that the main point to the machineman is its finish, especially when doing illustration work. He mentions the three classes of surface (broadly speaking) namely, coated, imitation and uncoated. The first consists of a body paper coated with a species of clay mixed with glue, the material forming the body paper being an important point with regard to ease in working. The best art papers are from esparto fibre coated with barium sulphate and glue, whilst China clay is used in cheaper papers, which also often contain a large percentage of mechanical wood pulp in the body paper. In this case the tear is exceedingly brittle, and it also turns the following solution crimson, if a drop is poured on to the paper:—

Phloroglucinol 2 grams: absolute alcohol 25 c.c.; hydrochloric acid pure, 5 c.c. Mr. Maddox also holds that the degree of fixation for the coating is an important point and may be roughly determined by the following tests:—

- (1.) Moisten the ball of the thumb and press it against the paper. If the clay adheres to the thumb then the coating is poor.
- (2.) Cut a square of the paper and rub it against itself. From the loosening effect of the clay the degree of fixation can be determined by comparison.
- (3.) Glue a strip of ordinary writing paper on to the coated paper to be tested. Allow it to dry and then try to remove the strip. The extent to which the coating is lifted indicates the quality.

If a paper is really coated it will give a black mark if rubbed with a silver coin. Imitation arts merely give the impress of the coin, owing to the clay being added to the pulp and not to the surface.

Owing to the great amount of pressure used in finishing, the surface of super-calendered papers often deteriorates greatly on exposure to moisture. This is due to the fibres in the paper



LIST OF  
**CLEARANCE LINES**  
—in—  
**TINTED PAPERS** (Continued).

*Offered, subject to intermediate sale, at the following reduced prices.*

Samples on application to

**R. T. TANNER & CO., LTD.,**  
Dorset St., Salisbury Square, LONDON, E.C.

No.	Emms.	Weight.	Colour.	Size.	Sheets.	Price.
529	8	50	Birch Cover	Royal	480	2½d.
581	23	55	Drab "	"	"	2½d.
582	12	46	Sage Green "	"	516	2½d.
583	20	29	Glazed Green	Double Cap	480	2½d.
584	17	40	" "	" "	"	2½d.
586	9	54	Fawn	Quad Cap	516	1½d.
587	10	70	Mignonette	" "	"	2½d.
588	60	9	Violet	Double Crown	480	1/11 Rm.
589	40	40	Ger. Red	" "	504	1½d.
540	15	42	Mot. Green	" "	"	1½d.
541	19	60	Primrose	" "	516	2½d.
542	7	60	Bog Myrtle Cover	" "	480	2½d.
543	5	60	Sage Green "	" "	"	1½d.
544	1	60	Silver Grey "	" "	"	1½d.
545	5	60	Brick Red "	" "	"	1½d.
546	1	60	Moss Green "	" "	"	1½d.
547	30	22	Green Bank	D'ble Large Post	"	8d.
548	13	42	Green Glazed	" "	"	2½d.
550	18	36	Pink & Primrose Duplex	Medium	508	8d.
551	16	56	Green	26½ × 35	516	1½d.
552	50		Blue Surface	Double Demy	480	7/- Rm.
553	90		Yellow Surface	20 × 26	"	5/- Rm.
554	28		Blue Surface	25 × 40	"	9/- Rm.
555	40		" "	30 × 40	"	10/- Rm.
556	5		Brown Calf	30 × 30	"	12/6 Rm.

re-assuming their original position and consequently destroying the surface. Being, however, a more genuine paper in itself than imitation or real art, it is to be preferred where line blocks are being used and where durability is some consideration. Mr. Maddox draws attention to an important matter, and one which should receive more attention than it usually does, namely, the handling of paper. The correct way to lift paper is to take hold of two diagonally opposite corners and let the paper hang in the centre. The method wrongly adopted is to grip it at the two sides and force a point up by pressure from underneath. A crack is bound to occur at each side, and it is impossible ever to get the kink out again. Stretching and shrinkage are among the chief causes of trouble in paper required for register work. To a certain extent this evil can be remedied by the printer himself.

Most paper stockrooms of any dimensions have a relatively low temperature. When the paper is stripped from its wrapper and transferred to the printing room, which is always several degrees higher than the paper warehouse, it immediately begins to absorb heat enough to bring its temperature in equilibrium with that of the room. The consequence is that some of the moisture evaporates from the fibres, and they contract imperceptibly, until there is a noticeable difference in the size of the sheet. Unfortunately the shrinkage is unequal, being greater in the machine way than the cross way of the web.

From this explanation, the necessity of working thoroughly matured paper will be obvious. In some classes of colour work, as for instance long bands or slips, advantage may be taken of the knowledge of cross and machine way to print the job the way up which will lessen the effect of expansion or shrinkage.

There are one or two simple methods of ascertaining with accuracy the length and cross way of the paper. The best method is to cut a circle about six inches in diameter, having previously drawn two lines through the circle and on to the sheet, both the circle and sheet being marked so that the circle can afterwards be placed in the exact position it occupied previous to cutting out. Damp one side of the circle, being careful not to damp the other side, allow it to lay on a dry place wet side up for a moment, and it will curl up into tube shape. The way through the tube is the machine direction of the paper.

To overcome the difficulties dependent on temperature, the safest method on particular work is to hang the sheets up for a day or so. It is an unwise policy to hang the sheets on ropes or lines. The best method consists of clips attached to the ceiling.

## Valuations.

### MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND  
SUPPLY INVENTORIES FOR ALL PURPOSES—  
PROBATE, TRANSFER AND RE-INSTATEMENT.

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### FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO  
HAVE A PROPERLY ATTESTED INVENTORY,  
WITH A VIEW TO SAVING TROUBLE, LOSS, AND  
OFTEN GREAT EXPENSE.

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## POST CARDS

FOURTEEN QUALITIES.

With New Printing, and Old Style.

USUAL SHAPE AND COURT SHAPE.

Special Pictorial Cards and  
Art Cards coated one side.

Price from 1/10 to 4/- per 1000.

Can be cut with 2, 4, 8, or more on to order.

SEND FOR SAMPLES.

**R. T. TANNER & Co., Ltd.**

Dorset Street, Salisbury Square, E.C.

## WHAT OTHERS ARE DOING

THE last annual report of the "Ladies' Pictorial and Sporting and Dramatic" Publishing Co., Ltd., shows a profit of £16,130. After declaring a dividend at the rate of 3½ per cent. per annum on the ordinary shares, the directors suggested that £1,000 be placed to reserve, and £1,519 carried forward. The directors of A. B. Fleming & Co., Ltd., printing ink manufacturers, of Edinburgh, have declared an interim dividend for the half-year at the rate of 10 per cent. per annum, free of income tax. For the year ended September last, the report of the *Irish Times*, Ltd., shows a profit of £31,065. A dividend equal to 8 per cent. for the year was declared and £3,838 carried forward.

\* \* \*

Nothing succeeds like success, and it is very gratifying to find one of the most useful associations connected with the printing trade in a state of increasing prosperity—we refer to the Printers' Medical Aid and Sanatoria Association. During the last quarter the receipts totalled £128, showing an increase on the corresponding quarter of last year of £42. During the quarter 177 letters were issued, making a total since the inception of the Association eighteen months ago, of 680. Many of our friends will no doubt be interested to learn that a number of first aid boxes have been made, and are now available for offices subscribing at least £5 per annum, and possessing membership of the St. John's Ambulance Brigade.

\* \* \*

For the third year in succession the Killner-Partington Paper Pulp Company, Ltd., has declared a dividend, on the ordinary shares, at the rate of 20 per cent. per annum.

\* \* \*

An important decision in the High Courts of Justice is mentioned in the *Sales and Wants Advertiser*. We refer to the case of *Holmes v. the Associated Newspapers (Limited)*, in which the plaintiff sought to restrain the alleged infringement of a patented device for driving newspaper machinery by electric motors. It was explained that the plaintiff's invention was a method of coupling

# Enamelled Blottings

## A SEASONABLE LINE for MONTHLY ADVERTISING BLOTTERS.

Supplied in four combinations of colour.  
Size, 19 × 24 inches. Weight, 100 lbs.



The Blotting Surface is very absorbent, and the enamelled card surface possesses a high glaze, making it most convenient to use.

## REDUCTION in PRICE

Per — **8/6** Per —  
100 sheets 100 sheets

LARGE STOCKS ON HAND READY  
FOR IMMEDIATE DELIVERY

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(3 Lines).

Telephone :  
6262 HOLBORN.  
(3 Lines).

a light power auxiliary motor with the main motor in such a way that the former gradually started the machinery and at the same time set the higher power motor in operation. The latter gathered speed until it overlapped the smaller motor and took up the lead. By these means the printing machinery got a smooth run from the start, and the jerk, which was apt to break the paper, was avoided. The defendants challenged the validity of the patent on the grounds of absence of novelty and prior publication. Mr. Justice Neville claimed that the plaintiff's case failed, as it had already been published in this country in connection with American machines. The patent was, therefore, bad, and the action for infringement failed.

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Don't forget that our new telephone number is 6262 Holborn (3 lines) for it will save you a considerable amount of time when you wish to communicate with us.

\* \* \*

A conference was held at the Mansion House last month, under the presidency of the Lord Mayor, to consider the subject of Industrial Education and Apprenticeship. Mr. Cyril Cobb, L.C.C., opened the debate by affirming that the reform most urgently needed in elementary education was that which should give to the pupils a power of general adaptability such as would fit them to more readily grapple with the difficulties of industrial life. Sir Thomas Wrightson drew attention to the benefits of apprenticeship. He said that the chief obstacle was apathy on the part of the parents and on the part of the trade unionists. Mr. Nicholls, National Union of Teachers, held that elementary education should not be made purely industrial, but on the contrary, opportunity should be afforded for a child to reach the very highest posts. In the speaker's opinion the age to leave school should be raised to 15. Sir W. Bousfield, Chairman of the City and Guilds Institute, called attention to the work done by the City Guilds, and went on to praise the valuable efforts of the apprenticeship committees now working in various parts of London. He urged that employers should take more interest in the welfare of the young people in their workshops. Mr. Friend, of the Vellum Binders' Trade Society, was of opinion that indiscriminate apprenticeship was a great evil, for it meant cheap labour. It was the general thing for the apprentice to learn from the journeyman, and then for the journeyman to be dismissed. He asked what was the good of suggesting that Trade Unions should have control of the apprenticeship system? Would the employers allow the Unions control of the workshops?

## Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

*Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Such advertisements will only be inserted once, unless special instructions are received to continue same. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.*

ADVERTISER, thoroughly experienced commercial side of news and jobbing; good advt. writer and type designer; literary ability and experience; shorthand-typist, etc., desires early change. First-class credentials; 8 years in present berth; Society guarantee; could take control in principal's or manager's absence; abstainer.—"South Pole," c/o R. T. TANNER & Co., LTD.

IS ANY MASTER PRINTER AND MANUFACTURING STATIONER seeking the services of a competent, trustworthy Warehouseman and Cutter, with good knowledge of paper? Keen buyer and stock-keeper who could control department with reliability. If so desiring a change, I am at their service for an interview. Write—P.A.P.B., c/o R. T. TANNER & Co., LTD.

SMART AND ENERGETIC YOUNG MINDER wants situation. Wharves, plants, etc. Good references; 5000 of country.—E. WENYON, 15 Seaton St., King's Cross, London.

WHOLESALE STATIONERS.—Carpenter, Packee or Warehouseman, aged 30, total abstainer, requires situation. 5 years' experience; strong and willing; good references.—"G.C.," c/o R. T. TANNER & Co., LTD.

WORKS MANAGER seeks appointment. Acquainted to all classes of commercial and general printing; organizer and disciplinarian; see 46.—"X.Y.Z.," c/o R. T. TANNER & Co., LTD.

COMPETENT JOBBING AND POSTER HAND seeks situation. Had a most varied experience, and capable of taking charge of a small general or private printing office. (Society.) Excellent references.—"P.W.," R. T. TANNER & Co., LTD.

We are pleased to insert announcements in this Column for our readers, free of charge, but cannot continue such announcements unless instructions are received to do so.

# "TANVILLE" CREAM LAID

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having a Phenomenal Success.

STOCKED IN THE FOLLOWING WEIGHTS AND SIZES:—

Large Post	...	18, 21 & 23 lbs.
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Quad Large Post	....	72 lbs.
Double Cap.	....	26 & 30 lbs.
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All 504 sheets flat.

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